

STEVE ROBINSON ACIB, MBA

BORN: 27TH MARCH 1960
QUALIFICATIONS: ACIB, MBA
CERTIFIED INSIGHTS DISCOVERY PRACTITIONER



INTRODUCTION

STEVE IS A TOP CLASS MBA GRADUATE, WITH A HIGHLY DIVERSE AND SUCCESSFUL BACKGROUND SPANNING OVER 20 YEARS IN MULTI-DISCIPLINED LEADERSHIP. STEVE'S WIDE RANGE OF BUSINESS EXPERTISE INCLUDES FINANCIAL SERVICES, RETAIL AND HEALTH & LEISURE.

STEVE IS AN OUTSTANDING COMMUNICATOR WHO IS PASSIONATE ABOUT CHALLENGING AND DEVELOPING PEOPLE TO REACH THEIR FULL POTENTIAL. HIS TRAINING SESSIONS PROVIDE A POWERFUL MIX OF USEABLE AND SUSTAINABLE STRATEGIES THAT WILL SEE INDIVIDUALS, TEAMS AND COMPANIES ACHIEVING MORE.

SUMMARY CV

2002 - 2008: REGIONAL DEVELOPMENT AND BUSINESS MANAGER, FITNESS FIRST

STANDARDS MANAGEMENT AND MEMBER SERVICE ACCOUNTABILITY. COMMERCIAL RESPONSIBILITY FOR GROWTH AND P&L DELIVERY OF 12 SITES, £10M T/O, 31,000 MEMBERS AND 280 STAFF. RECRUITMENT, TRAINING AND DEVELOPMENT OF MANAGEMENT TEAM. DESIGN AND FACILITATION OF PERSONAL EFFECTIVENESS, TEAM BUILDING, CORE MANAGEMENT, AND LEADERSHIP SKILLS TRAINING.

1999 - 2002: MANAGING DIRECTOR, BURTON WATERS (DAVID LLOYD)

JOINT OWNER AND MD OF £4M PURPOSE BUILT HEALTH & LEISURE FACILITY. PROJECT MANAGEMENT OF DEVELOPMENT, RECRUITMENT, TRAINING AND OPERATIONS MANAGEMENT OF 68 STAFF ACROSS SIX HEALTH & LEISURE FUNCTIONS.

1997 - 1999: BUSINESS ADVISORY & TRAINING MANAGER, SME'S, BUSINESS LINK

REGIONAL MANAGER FOR TEAM OF BUSINESS ADVISORY AND TRAINING SERVICE PROFESSIONALS COVERING DIVERSE RANGE OF SME'S IN EAST MIDLANDS. DESIGNED AND IMPLEMENTED MANAGEMENT COACHING PROGRAMME FOR HIGH GROWTH BUSINESSES.

MANAGED BESPOKE INTERNAL JOINT-VENTURE TREASURY FACILITY. RESPONSIBLE FOR HR, PERSONNEL, TRAINING AND PERFORMANCE MANAGEMENT SYSTEMS ACROSS INTERNAL AND JOINT VENTURE RETAIL PARTNERS. FACILITATION OF CORE TRAINING MODULES ACROSS RETAIL, LEADERSHIP AND PEOPLE MANAGEMENT.

1976 -1992: OFFSHORE FINANCE MANAGER, CHANNEL ISLANDS PROGRAMME